



NEW FRONTIERS

NATIONAL PROGRAMME FOR
DEVELOPING ENTREPRENEURS



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From Business Idea to Successful Start-up

New Frontiers is the National Programme designed to develop entrepreneurs delivered on behalf of Enterprise Ireland by Institutes of Technology and Universities nationwide.

Over three phases, the programme will help you gain the confidence and skills to develop your business idea within a supportive and encouraging environment.

Consisting of practical and interactive workshops, personalised one-to-one mentoring, financial support and co-working space, New Frontiers is a game changer for anyone serious about developing their business idea into a successful start-up.

New Frontiers is designed for individuals



Have an innovative business idea with export and employment potential

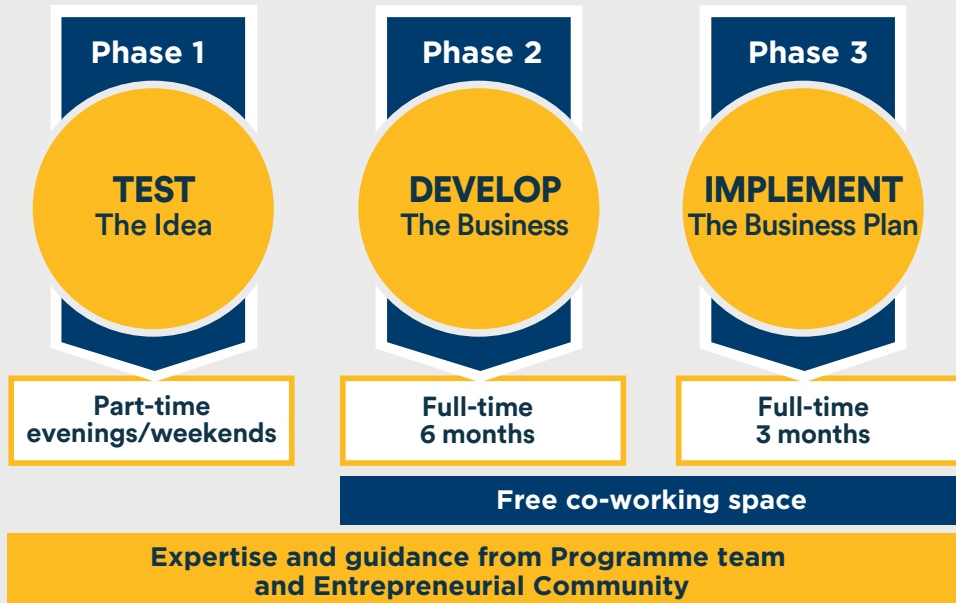


Can show evidence of a commercial market for the proposed product or service



Are ambitious, growth-orientated and committed to engage fully in all aspects of the programme

Your Programme Journey



Please note: Individuals can apply to Phase 2 without having completed Phase 1. Participation in Phase 2 is a prerequisite to being accepted into Phase 3.

Programme Approach

PRACTICAL WORKSHOPS

Phase 1 and 2 include a series of practical workshops delivered by experienced facilitators covering all aspects of building a successful start-up.

ONE-TO-ONE MENTORING

Phase 2 and 3 include one-to-one sessions with a seasoned business mentor drawn from Enterprise Ireland's Mentor Network.

PEER-TO-PEER NETWORK

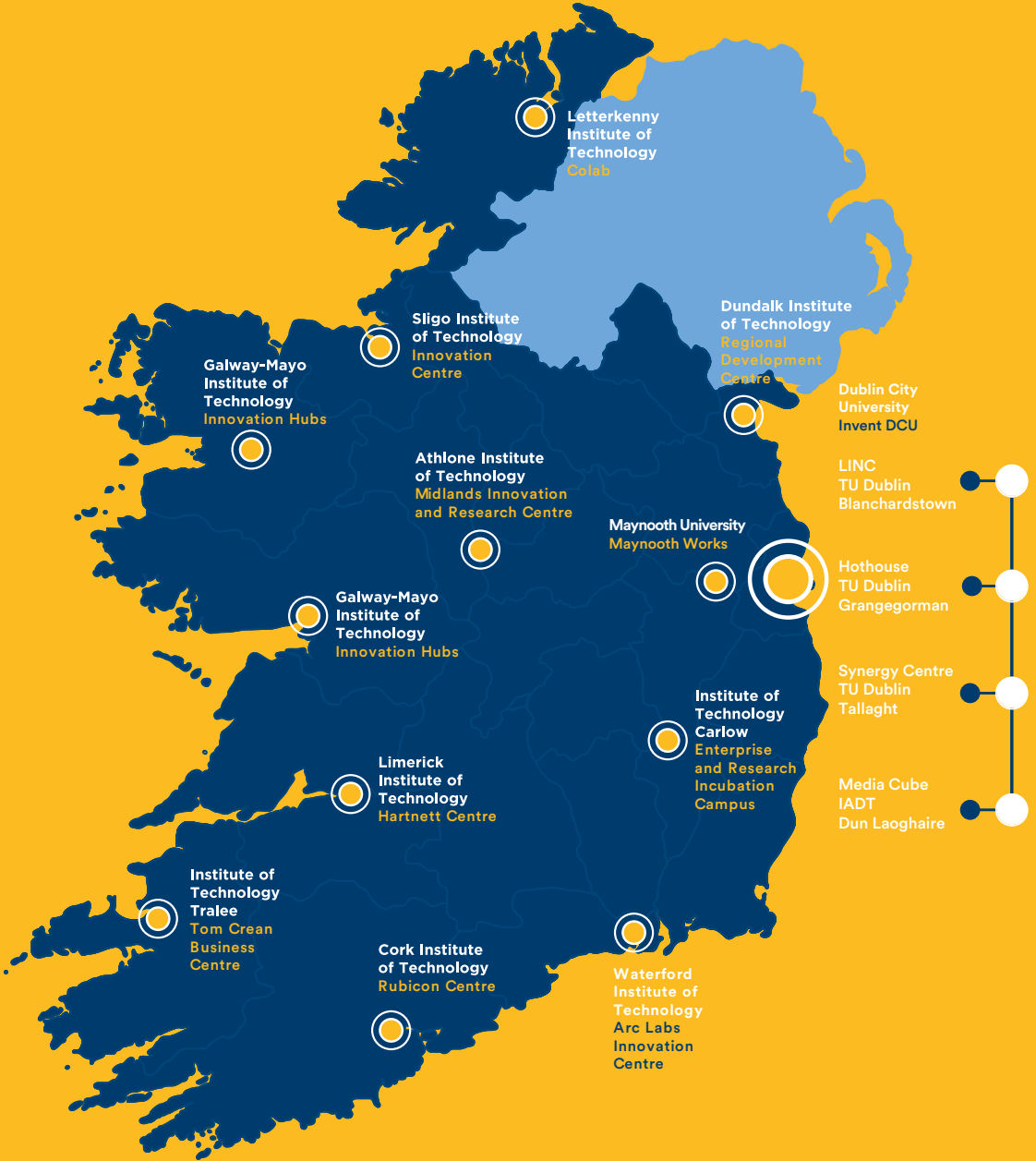
All phases of the programme are underpinned by peer-learning and networking opportunities both with other participants and with the wider entrepreneurial community within the Institutes of Technology and Universities.

Programme benefits

- Personalised one-to-one advice and mentoring offered by seasoned business mentors from the Enterprise Ireland Mentor network.
- Support from experienced programme team, business practitioners, investors and other entrepreneurs within the Institutes of Technology and Universities.
- Tax-free stipend of €15,000 in Phase 2. Further funding may be available in Phase 3.
- No equity taken.
- Free co-working space (during Phase 2 and 3).
- Development of a strong business plan.
- Access to Enterprise Ireland's Market Research Centre.

Our Partners

New Frontiers is fully funded and co-ordinated by Enterprise Ireland and is delivered nationwide by the following Institutes of Technology and Universities.



Web: Newfrontiers.ie

Alumni Testimonials

Magda Rzepkowska – Beta Inventions

“New Frontiers helped me focus on key elements of developing a start-up from scratch. Apart from the excellent mentorship, New Frontiers introduced me to the Irish start-up ecosystem and gave me the opportunity to form lasting relationships which have supported my business beyond the programme.”

Ivan Tuohy – Great Ireland Experiences

“The New Frontiers programme helped me to understand what investors are looking for within a business plan. Phase 2 allowed me to test my assumptions and make the necessary changes within a supportive environment. Everyone wants you and your business to succeed.”

Sarah Gilbert – Little Sunflower

“I had no business experience before New Frontiers and my business would not have accomplished what it has to date without the assistance of the New Frontiers team. The programme helped me focus more clearly on the gaps in my knowledge and gave me a strong grounding in business development. I have also made fantastic contacts and new friends.”

Mark Sweetman – NAVchain

“I learned a huge amount on the New Frontiers programme, and it has definitely helped my business gain momentum. During my time on both Phase 1 and Phase 2 of the programme, I have learned how to execute an idea, develop and grow my team, raise funds as well as how to pitch and sell my product.”

Karina Kelly – MyPicDrop

“I would recommend New Frontiers to any entrepreneur I meet. The quality and depth of the mentoring is first class. The programme pushed me to think much bigger and instilled the confidence to achieve my goals.”

How to Apply

New Frontiers is delivered by the Institutes of Technology and Universities nationwide. Individual programmes start at different times throughout the year.

Please go to newfrontiers.ie to register your interest or contact the individual Programme Managers listed below:

PROGRAMME	CONTACT	TELEPHONE	EMAIL
Athlone/Maynooth	Nick Allen	090 648 3043	nallen@ait.ie
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TU Dublin Tallaght	David McDonnell	01 404 2025	david.p.McDonnell@tudublin.ie
TU Dublin, Grangegorman	Emma Dunne/ Michelle Moloney	01 402 5327 01 402 5328	newfrontiers.hothouse@tudublin.ie
IADT, Dun Laoire	AnnMarie Phelan	01 239 4625	annmarie.phelan@iadt.ie
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